

REACHING FULL POTENTIAL

**DYNAMIC  
LEADERSHIP**

LIMITED *Dynamic Leadership Limited, Consultants.*

**Diana MacDonald,  
Management Consultant**



## One day workshop: INCREASING STAFF PERFORMANCE

### Testimonials:

“Diana is one of those very rare managers (in fact unique in my experience to date) who applies very effectively” in her daily practice all those leadership, communication and empathetic skills and knowledge that are rarely evident outside of the text books and training workshops.”

***Clinical Director District Health Board (DHB) Services***

“Diana is the best manager I have ever worked with. Diana has turned around my ideas about management”

***Infection Diseases Specialist***

“Diana was contracted to the organisation to resolve some very difficult organisational issues over a six month period. The organisation required significant general day to day management including financial, performance to contract, risk management, HR management, public relations, reporting requirements, health & safety and quality. There was a need for effective change management alongside significant infrastructure development. Diana demonstrated impressive skills in managing extremely difficult situations developing rapport within a brief time frame with many key stakeholders. As the primary funder of this organisation, the Ministry of Health was sufficiently confident with the results of her work to renew a contract for service. She left the organisation in relatively good shape having planned out a recovery programme for the new Director”

***Portfolio Manager, Ministry of Health (MoH)***

### Workshop Aims:

- Understanding the organisational environment and how it impacts on staff performance
- Introduction to working with performance management systems
- How to engage staff and coach staff to be high performers: you are as good as those around you
- Managing poor performance
- An opportunity to practice

### Course details

**Palmerston North:** One day workshop: 9am to 4.30pm 22 July 2009

*Details of venue will be distributed to registered participants*

**Cost:** \$750.00 Excl GST per person; Includes lunch, morning and afternoon tea.

NB: Individualised contracts are available for services, teams or individuals following this workshop.

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**To book online please visit us @ [www.dynamicleadership.co.nz](http://www.dynamicleadership.co.nz)**